# CreditAccess Grameen



# Asset quality hurts; hopes abound for some relief by 4Q; d/g to ADD Your success is our success

BFSI - Banks > Result Update > October 27, 2024

TARGET PRICE (Rs): 1,100

We downgrade CREDAG to ADD from BUY with revised downwards TP of Rs1,100 (from Rs1,600). Company reported ~51% earning miss with PAT at Rs1.9bn/RoA at 2.7%, primarily due to sharp growth slowdown and stress flow in MFI portfolio with GNPA ratio (60DPD+) up by 98bps QoQ to 2.4% in 2Q. As per the management, bulk of the stress has come from lower vintage customers with 4+ lenders due to new MFIN guardrails, localized disruptions, and seasonal floods. We believe some stress relief should ideally be seen in 4Q as it is a heavy season for MFI loan disbursements and is also coinciding with the rate-cut cycle, which should be beneficial for MFI players including CREDAG. We cut our earnings by 44%-26% in FY25-27E factoring in slower growth/LLP and thus cut TP to Rs1,100 from Rs1,600, valuing it at 1.8x its Sep-26E ABV (earlier 2.2x Jun-26E ABV) and rating to 'ADD' from 'Buy'. We believe any further sharp correction in the stock could be seen as an opportunity to accumulate, as CREDAG will be early to benefit from any relief in the MFI stress from 4Q, given its better quality portfolio (as also seen post-Covid). We also take comfort from its strong capital buffers, and management pedigree vs peers.

<b>CreditAccess Grameen</b>	: Financial Sn	CreditAccess Grameen: Financial Snapshot (Consolidated)								
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E					
Net profit	8,260	14,459	9,081	11,884	15,878					
Loan growth (%)	26.7	27.0	8.0	14.0	20.0					
NII growth (%)	33.5	49.8	17.3	8.1	15.1					
NIM (%)	11.4	13.0	12.8	12.4	12.1					
PPOP growth (%)	39.8	58.7	11.6	4.2	13.9					
Adj. EPS (Rs)	52.5	90.9	57.0	74.6	99.6					
Adj. EPS growth (%)	131.5	73.1	(37.3)	30.9	33.6					
Adj. BV (Rs)	320.2	407.3	464.3	550.8	663.2					
Adj. BVPS growth (%)	25.6	27.2	14.0	18.6	20.4					
RoA (%)	4.2	5.7	3.0	3.5	4.0					
RoE (%)	17.8	24.8	12.8	14.2	15.9					
P/E (x)	18.7	10.8	17.2	13.2	9.9					
P/ABV (x)	3.1	2.4	2.1	1.8	1.5					

Source: Company, Emkay Research

### MFINs new guardrails and asset quality hit hurts growth

CREDAG posted a lackluster GLP growth at 12% YoY/(4.5%) QoQ, largely on account of muted MFI growth, which was due to a seasonally-weaker Q2 caused by heavy rainfall across southern states, introduction of additional MFIN guardrails, and a focus on collections over fresh disbursements/growth. However, stable interest spreads on account of unchanged CoFs ( $\sim$ 9.8%) coupled with improvement in capital position/low-base effect, led to a 50bps uptick in NIMs to 13.5%. However, factoring in rising delinquencies in the MFI space, the company has cut down its GLP guidance aggressively to  $\sim$ 8-12% for FY25 (vs  $\sim$ 23-24% earlier). Moreover, FY25 RoA guidance has also been revised downwards to  $\sim$ 3-3.5 levels (vs 5.4-5.5% earlier) factoring in a rise in provisioning across PAR buckets.

### NPAs surge but hopes abound for some relief from 4Q

CREDAG's GNPAs shot up by 98bps QoQ to 2.4% and PAR 0+ by 240bps QoQ to 4.9%, mainly due to transitory increase in delinquencies driven by local repayment issues from third-party interventions, agri-income challenges due to adverse rainfall, and stricter MFIN guardrails. Management expects some stabilization in Q3 based on early trends and meaningful improvement only by Q4. As per CRIF data, PAR 1-180 is relatively better for CREDAG vs industry, especially in the top 5 states ( $\sim$ 85% of the overall GLP) with slightly higher stress seen in the new state of Bihar (5.5% PAR 1-180 vs 5.2% for industry as of Aug-24). With PAR 30-90 DPD at 3.2% (IIB at 4%) and thus expected higher NPAs, CREDAG has increased LLP guidance to  $\sim$ 4.5-5% (vs 2.2-2.4% earlier). However, we factor in higher LLP at 5.5% amid some disruption likely to be seen in the state of Maharashtra, given the upcoming elections.

### We cut our TP to Rs1,100 and rating to ADD from Buy

Accredited Investors as defined in the Securities and Futures Act, Chapter 289 of Singapore.

We cut our earnings by 44%-26% in FY25-27E factoring in slower growth/LLP and thus cut TP to Rs1,100 from Rs1,600, valuing the company at 1.8x its Sep-26E ABV (earlier 2.2x Jun-26E ABV) and rating to 'ADD' from 'Buy' given the limited upside to our CMP. However, we believe any sharp correction in the stock could be seen as an opportunity to accumulate, as CREDAG will be early to benefit from any relief in MFI stress given its better quality portfolio (as also seen post-Covid). We also take comfort from its strong capital buffers, and management pedigree vs peers.

Target Price - 12M	Sep-25
Change in TP (%)	(31.3)
Current Reco.	ADD
Previous Reco.	BUY
Upside/(Downside) (%)	12.1
CMP (25-Oct-24) (Rs)	981.5

52-week Low (Rs)	1,796 960 159.5 157
,	159.5 157
Shares outstanding (mn)	157
Market-cap (Rs bn)	1 0 6 1
Market-cap (US\$ mn)	1,861
Net-debt, FY25E (Rs mn)	NA
ADTV-3M (mn shares)	-
ADTV-3M (Rs mn)	344.5
ADTV-3M (US\$ mn)	4.1
Free float (%)	33.0
Nifty-50 2	4,181
INR/US\$	84.1
Shareholding, Sep-24	
Promoters (%)	66.5
FPIs/MFs (%) 10.8	/14.9

Price Performance							
(%)	1M	3M	12M				
Absolute	(19.5)	(22.8)	(34.3)				
Rel. to Nifty	(13.4)	(22.1)	(48.0)				

# 1-Year share price trend (Rs)



### Anand Dama

anand.dama@emkayglobal.com +91 22 6624 2480

## Nikhil Vaishnav

nikhil.vaishnav@emkayglobal.com +91 22 6624 2485

### Kunaal N

kunaal.n@emkayglobal.com +91 22 6612 1275

# **Story in charts**

Exhibit 1: GLP growth collapses as MFIN guardrails and asset quality salvo hits...



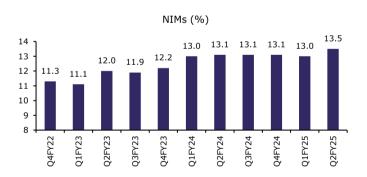
Source: Company, Emkay Research

Exhibit 3: Borrower growth remains soft and could see some further correction as customer with multiple lenders will be avoided



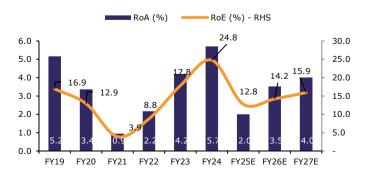
Source: Company, Emkay Research

Exhibit 5: Lower base-effect, coupled with slight increase in CoF, led to a 50bps QoQ improvement in NIMs



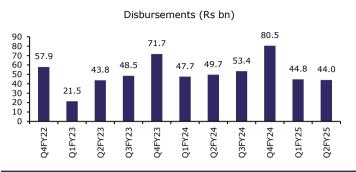
Source: Company, Emkay Research

Exhibit 7: RoAs to take a hit in FY25E, before normalizing a bit over FY26-27E



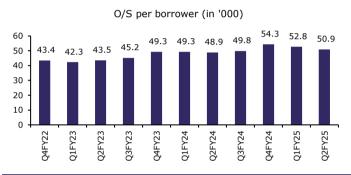
Source: Company, Emkay Research

Exhibit 2: ...and so do disbursements, remaining soft due to the seasonal factor



Source: Company, Emkay Research

Exhibit 4: Loans o/s per borrower have been declining over the past 2 quarters due to slower borrower growth and CREDAG cutting exposures for borrowers with multiple lenders



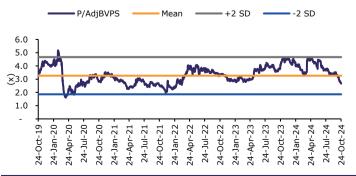
Source: Company, Emkay Research

Exhibit 6: Higher LLP drags down CREDAG's RoA



Source: Company, Emkay Research

Exhibit 8: The stock trades at 1.4x its one-year forward P/ABV



Source: Bloomberg, Emkay Research

Exhibit 9: PAR-15+ on account of CREDAG + 4 and above stands at 1.5% of the overall loan portfolio...

## **Understanding Group Lending PAR: Vintage vs. Lender Overlap Analysis**

Portfolio % - Aug-24	Borrower Vintage with CA Grameen							
Lender Overlap	0-2 years	2-4 years	4-6 years	>6 years	Total %			
Unique	8.6%	4.4%	5.3%	8.3%	26.6%			
CA Grameen + 1	8.0%	4.6%	6.0%	8.6%	27.2%			
CA Grameen + 2	7.0%	3.8%	4.4%	5.7%	20.9%			
CA Grameen + 3	5.0%	2.4%	2.4%	3.0%	12.7%			
CA Grameen + 4 & above	6.0%	2.1%	1.9%	2.6%	12.6%			
Total %	34.6%	17.3%	20.0%	28.1%	100.0%			

11.9%

10.8%

9.3%

6.9%

9.1%

47.9%

Tortiono 70 - Aug-24	borrower vintage with ex drameen						
Lender Overlap	0-2 years	2-4 years	4-6 years	>6 years	Total %		
Unique	8.6%	4.4%	5.3%	8.3%	26.6%		
CA Grameen + 1	8.0%	4.6%	6.0%	8.6%	27.2%		
CA Grameen + 2	7.0%	3.8%	4.4%	5.7%	20.9%		
CA Grameen + 3	5.0%	2.4%	2.4%	3.0%	12.7%		
CA Grameen + 4 & above	6.0%	2.1%	1.9%	2.6%	12.6%		
Total %	34.6%	17.3%	20.0%	28.1%	100.0%		

**Borrower Vintage with CA Grames** 

4.1%

4 4%

3.3%

1.9%

1.7%

15.3%

6.1%

5.8%

3.8%

2.1%

2.0%

19.8%

4.2%

4.2%

3.6%

2.4%

2.6%

16.9%

	ā.
n	
Total %	
26.3%	
25.2%	
19.9%	

### [CA Grameen + 4 & above]:

- · 12.6% of GL loan portfolio
- · 15.3% of GL borrowers
- PAR 15+ of 12.2%

PAR 15+ on account of [CA Grameen + 4 & above] is 1.5% of the overall loan portfolio

PAR 15+ - Sep-24	Borrower Vintage with CA Grameen						
Lender Overlap	0-2 years	2-4 years	4-6 years	>6 years	Total %		
Unique	2.7%	1.8%	1.8%	1.2%	1.9%		
CA Grameen + 1	3.6%	2.5%	2.5%	1.9%	2.7%		
CA Grameen + 2	5.0%	3.9%	3.9%	2.5%	3.9%		
CA Grameen + 3	7.7%	6.9%	5.0%	3.6%	6.1%		
CA Grameen + 4 & above	15.4%	13.3%	9.9%	5.6%	12.2%		
Total %	6.3%	4.5%	3.6%	2.3%	4.3%		

100.0% Source: CRIF Highmark, The above analysis is based on the credit bureau scrub (latest available for Aug-24) for a 10% sample from the active borrower base

13.2%

15.3%

Source: Company

Borrowers % - Aug-24

Lender Overlap

CA Grameen + 1

CA Grameen + 2

CA Grameen + 3

CA Grameen + 4 & above

Unique

Total %

Exhibit 10: ...while higher vintage (>4 years) borrowers have relatively lower PAR-15+ share across different MFI indebtedness buckets

# Understanding Group Lending PAR: Leverage vs. Vintage Analysis

Total Borrowers							
Borrowers % - Aug-24	Borrower Vintage with CA Grameen						
Total MFI Indebtedness (INR)	0-2 Years	2-4 years	4-6 years	>6 years	Total %		
<= 50,000	12.8%	3.2%	2.3%	3.1%	21.5%		
50,000 to <= 1,00,000	14.1%	4.9%	4.3%	5.3%	28.5%		
1,00,000 to <=1,50,000	11.3%	4.6%	4.4%	5.4%	25.7%		
1,50,000 to <= 2,00,000	6.1%	2.7%	2.7%	3.5%	14.9%		
>= 2,00,000	3.7%	1.6%	1.7%	2.5%	9.4%		
Total %	47.9%	16.9%	15.3%	19.8%	100.0%		

PAR 15+ - Sep-24	Borrower Vintage with CA Grameen						
Total MFI Indebtedness (INR)	0-2 Years	2-4 years	4-6 years	>6 years	Total %		
<= 50,000	3.1%	2.9%	2.1%	1.4%	2.7%		
50,000 to <= 1,00,000	4.8%	3.5%	3.2%	2.3%	3.7%		
1,00,000 to <=1,50,000	6.9%	4.2%	3.4%	2.3%	4.3%		
1,50,000 to <= 2,00,000	9.0%	5.3%	4.0%	2.5%	5.1%		
>= 2,00,000	12.5%	7.8%	4.8%	2.8%	6.3%		
Total %	6.3%	4.5%	3.6%	2.3%	4.3%		

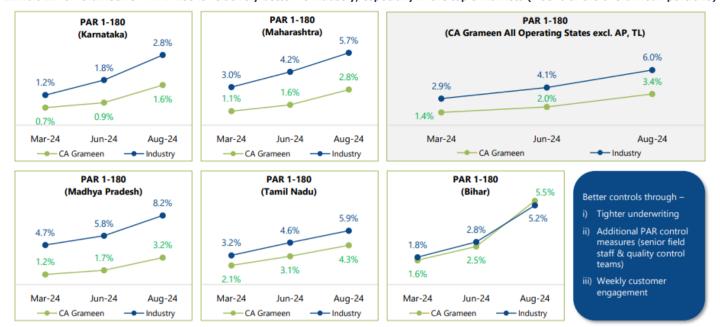
[CA Grameen + 4 & above] Borrowers						
[CA Grameen + 4 & above] Borrowers % - Aug-24	Borr	ower Vin	tage with	CA Gran	neen	
Total MFI Indebtedness (INR)	0-2 years	2-4 years	4-6 years	>6 years	Total %	
<= 50,000	0.022%	0.008%	0.003%	0.002%	0.035%	
50,000 to <= 1,00,000	0.5%	0.2%	0.1%	0.1%	0.8%	
1,00,000 to <=1,50,000	2.3%	0.6%	0.3%	0.3%	3.5%	
1,50,000 to <= 2,00,000	3.1%	0.8%	0.5%	0.5%	5.0%	
>= 2,00,000	3.1%	1.0%	0.8%	1.2%	6.1%	
Total %	9.1%	2.6%	1.7%	2.0%	15.3%	

[CA Grameen + 4 & above] PAR 15+ - Sep-24	Borrower Vintage with CA Grameen					
Total MFI Indebtedness (INR)	0-2 years	2-4 years	4-6 years	>6 years	Total %	
<= 50,000	14.7%	9.2%	2.8%	2.2%	9.9%	
50,000 to <= 1,00,000	15.8%	19.1%	17.9%	6.9%	15.6%	
1,00,000 to <=1,50,000	17.3%	16.4%	13.8%	10.7%	16.1%	
1,50,000 to <= 2,00,000	14.9%	13.6%	12.1%	6.8%	13.3%	
>= 2,00,000	14.9%	12.2%	8.3%	4.8%	10.5%	
Total %	15.4%	13.3%	9.9%	5.6%	12.2%	

Source: CRIF Highmark, The above analysis is based on the credit bureau scrub (latest available for Aug-24) for a 10% sample from the active borrower base

Source: Company

Exhibit 11: CA Grameen's PAR 1-180 is relatively better vs industry, especially in the top 5 markets (~85% of the overall loan portfolio)



Source: Company

**Exhibit 12: Actuals vs Estimates (Q2FY25)** 

(Rs mn)	Rs mn) Actuals		Estimates		ation	Comments
(KS IIII)	Actuals	Emkay	ay Consensus Emkay Consens		Consensus	
Net income	9,693	10,003	9,836	-3%	-1%	Lower other income led to a miss
PPOP	6,721	6,928	6,795	-3%	-1%	Lower Net income partially offset by lower opex led to a miss
PAT	1,861	3,761	3,270	-51%	-43%	Higher LLP led to a major miss

Source: Company, Emkay Research

Exhibit 13: Quarterly Summary

(Rs mn)	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	YoY (%)	QoQ (%)	FY24A	FY25E	YoY (%)
Interest Earned	11,961	12,444	14,041	14,628	14,170	18	-3	49,931	57,156	17
Interest Exp	4,239	4,415	4,822	5,103	4,846	14	-5	17,324	20,008	15
Net Interest Income	7,722	8,029	9,219	9,525	9,324	21	-2	32,606	37,148	17
Global NIMs (reported)	13.10	13.10	13.10	13.00	13.50	40bps	50bps	13.41	12.85	-18bps
Non-interest Income	515	509	550	498	369	-28	-26	1,796	2,084	-24
Operating Expenses	2,589	2,519	2,943	2,929	2,972	15	1	10,493	12,556	20
Pre Provisioning Profit	5,648	6,019	6,827	7,093	6,721	19	-5	23,909	26,677	12
Provision & Contingencies	959	1,262	1,533	1,746	4,202	338	141	4,518	14,504	221
PBT	4,689	4,757	5,294	5,347	2,520	-46	-53	19,392	12,173	-37
Income Tax Expense (Gain)	1,197	1,222	1,324	1,371	659	-45	-52	4,933	3,092	-37
Net Profit/(Loss)	3,492	3,535	3,970	3,976	1,861	-47	-53	14,459	9,081	-37
Gross NPA (%)	0.77	0.97	1.18	1.46	2.44	167bps	98bps	1.24	3.50	231bps
Net NPA (%)	0.24	0.29	0.35	0.45	0.76	52bps	31bps	0.35	1.01	66bps
Net Advances (Rs bn)	209	221	251	246	235	13	-5	251	267	6
Net Profit/(Loss) Gross NPA (%) Net NPA (%)	3,492 0.77 0.24	3,535 0.97 0.29	3,970 1.18 0.35	3,976 1.46 0.45	1,861 2.44 0.76	-47 167bps 52bps	-53 98bps 31bps	14,459 1.24 0.35	9,081 3.50 1.01	

Source: Company, Emkay Research

Exhibit 14: Revision in estimates

Y/E Mar (Rs mn)		FY25E			FY26E			FY27E	
T/E Mai (KS IIIII)	Earlier	Revised	Change	Earlier	Revised	Change	Earlier	Revised	Change
Net income	42,105	39,233	-6.8%	50,395	42,724	-15.2%	60,714	49,457	-18.5%
PPOP	29,541	26,677	-9.7%	35,210	27,784	-21.1%	42,332	31,648	-25.2%
PAT	16,283	9,081	-44.2%	18,548	11,884	-35.9%	21,459	15,878	-26.0%
EPS (Rs)	102.2	57.0	-44.2%	116.4	74.6	-35.9%	134.6	99.6	-26.0%
BV (Rs)	526.4	481.2	-8.6%	655.8	568.8	-13.3%	804.4	682.4	-15.2%

Source: Emkay Research

Exhibit 15: Key Assumption				
(%)	FY24A	FY25E	FY26E	FY27E
Loan Growth	31.8	6.4	15.4	20.3
Borrowing Growth	49.2	14.0	15.0	20.0
NIM	13.4	12.8	12.4	12.1
GNPA	1.2	3.5	3.2	2.9
Credit Cost	2.0	5.5	4.0	3.0

Source: Emkay Research

	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25
Balance Sheet									
Loans (Rs bn)	152	164	190	198	209	221	251	246	235
- growth (YoY )	29.0	22.6	29.0	40.2	37.4	34.7	31.8	24.4	12.7
- growth (QoQ )	7.5	7.9	16.1	4.1	5.3	5.8	13.7	-1.8	-4.5
Loan composition (%)									
- IGL	95.5	95.9	95.5	94.8	93.8	93.2	92.6	91.5	90.4
- Family Welfare	1.1	0.7	0.3	0.7	0.7	0.4	0.3	0.8	0.8
- Home Improvement	2.6	2.7	3.3	3.6	3.9	4.2	4.4	4.7	5.0
- Emergency	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	-
- Retail Finance	0.7	0.6	0.8	1.0	1.6	2.1	2.7	2.9	3.8
Asset Quality									
GNPA (%)	2.2	1.7	1.2	0.9	0.8	1.0	1.2	1.5	2.4
NNPA (%)	0.8	0.6	0.4	0.3	0.3	0.3	0.4	0.5	0.8
PCR (%)	65.1	65.9	65.7	72.4	71.1	71.8	72.1	71.1	70.8
1 CK (70)	05.1	03.5	05.7	/2.4	71.1	71.0	72.1	71.1	70.0
ROE Decomposition (%)									
NII	12.2	12.7	13.6	13.7	13.2	13.0	13.6	13.5	13.7
Other Income	0.6	0.6	0.6	0.4	0.9	0.8	0.8	0.7	0.5
Treasury	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Opex	4.9	4.8	4.3	4.4	4.4	4.1	4.3	4.1	4.4
PPOP	7.9	8.5	9.9	9.7	9.7	9.7	10.0	10.0	9.9
Provisioning Cost	2.5	2.0	2.1	1.4	1.6	2.0	2.3	2.5	6.2
PBT	5.4	6.5	7.8	8.3	8.0	7.7	7.8	7.6	3.7
Tax	1.3	1.7	2.0	2.1	2.0	2.0	1.9	1.9	1.0
ROA	4.2	4.8	5.9	6.2	6.0	5.7	5.8	5.6	2.7
Leverage (x)	3.7	3.8	4.0	4.1	4.0	4.0	4.1	4.1	3.9
ROE	15.7	18.3	23.2	25.4	24.1	22.9	24.2	22.8	10.6

Source: Company, Emkay Research

FY26E

1,594

89.055

90,648

259.566

259,566

10,307

360.522

308.224

21,585

18,819

6,718

5.176

568.8

550.8

na

na

9.0

85.5

14.0

15.0

18.2

328.903

360,522

348,628

n

FY27E

1,594

0

107.164

108,758

311.463

311,463

11,397

431.617

370.865

24,999

22,581

418,446

7,051

6,121

682.4

663.2

na

na

8.8

85.9

20.0

20.0

20.0

394.683

431,617

## **CreditAccess Grameen: Consolidated Financials and Valuations**

Profit & Loss					
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
Interest Income	33,271	49,001	57,156	62,058	71,421
Interest Expense	12,129	17,324	20,008	21,883	25,184
Net interest income	21,142	31,677	37,148	40,175	46,238
NII growth (%)	33.5	49.8	17.3	8.1	15.1
Other income	2,236	2,725	2,084	2,550	3,219
Total Income	23,379	34,402	39,233	42,724	49,457
Operating expenses	8,315	10,493	12,556	14,940	17,809
PPOP	15,064	23,910	26,677	27,784	31,648
PPOP growth (%)	39.8	58.7	11.6	4.2	13.9
Core PPOP	15,064	23,910	26,677	27,784	31,648
Provisions & contingencies	4,010	4,518	14,504	11,860	10,364
PBT	11,054	19,392	12,173	15,924	21,284
Extraordinary items	0	0	0	0	0
Tax expense	2,794	4,933	3,092	4,040	5,406
Minority interest	0	0	0	0	0
Income from JV/Associates	0	0	0	0	0
Reported PAT	8,260	14,459	9,081	11,884	15,878
PAT growth (%)	134.0	75.0	(37.2)	30.9	33.6
Adjusted PAT	8,260	14,459	9,081	11,884	15,878
Diluted EPS (Rs)	52.3	90.5	56.8	74.3	99.2
Diluted EPS growth (%)	125.1	73.1	(37.3)	30.9	33.6
DPS (Rs)	0.0	10.0	12.0	13.0	14.0
Dividend payout (%)	0.0	11.1	21.2	17.5	14.1
Effective tax rate (%)	25.3	25.4	25.4	25.4	25.4
Net interest margins (%)	11.4	13.0	12.8	12.4	12.1
Cost-income ratio (%)	35.6	30.5	32.0	35.0	36.0
Shares outstanding (mn)	158.9	159.4	159.4	159.4	159.4

Source: Company, Emkay Research

**Balance Sheet** Y/E Mar (Rs mn)

Reserves & surplus

Interest bearing liab.

Other liabilities & prov.

Total liabilities & equity

Cash, other balances

Interest earning assets

Share capital

Net worth

Borrowings

Net advances

Investments

Other assets

Total assets

Adj. BVPS (INR)

Gross advances

CASA ratio (%)

Credit to deposit (%)

Cost of borrowings (%)

Borrowings growth (%)

Book value growth (%)

Loans-to-Assets (%) Net advances growth (%)

BVPS (Rs)

Deposits

FY23

1,589

49.480

51,069

146.399

146,399

21,112

218.581

190.433

4,545

14,364

6,030

3,208

324.5

320.2

na

na

9.3

87.1

26.7

27.3

21.3

210.310

218,581

209,343

0

FY24

1,594

64.105

65,699

197.989

197,989

24,772

288.460

251.050

14,389

13,138

6,136

3.747

412.8

407.3

na

10.1

87.0

27.0

35.2

27.2

267.140

288,460

278,577

0

FY25E

1,594

75.098

76,692

225.710

225,710

11,628

314.030

267.038

19,268

16,928

6,401

4.395

481.2

464.3

na

9.4

85.0

8.0

14.0

16.6

288.511

303,234

314,030

n

Source:	Company,	Еткау	Kesearcn	

Asset quality and other	er metrics				
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
Asset quality					
Gross NPLs	2,363.4	3,026.0	9,600.8	10,232.0	10,894.7
Net NPLs	668.0	877.3	2,688.2	2,865.0	3,050.5
GNPA ratio (%)	1.2	1.2	3.5	3.2	2.9
NNPA ratio (%)	0.4	0.3	1.0	0.9	0.8
Provision coverage (%)	71.7	71.0	72.0	72.0	72.0
Gross slippages	3,962.9	4,072.8	16,437.0	12,623.6	13,254.8
Gross slippage ratio (%)	2.1	1.6	6.0	4.0	3.5
LLP ratio (%)	2.3	2.0	5.5	4.0	3.0
NNPA to networth (%)	1.3	1.3	3.4	3.1	2.7
Capital adequacy					
Total CAR (%)	23.6	23.1	24.6	26.0	26.7
Tier-1 (%)	22.7	22.2	23.8	25.3	26.0
CET-1 (%)	22.7	22.2	23.8	25.3	26.0
RWA-to-Total Assets (%)	82.0	82.0	85.0	85.0	85.0
Miscellaneous					
Total income growth (%)	29.1	45.7	14.5	9.1	15.5
Opex growth (%)	20.8	26.2	19.7	19.0	19.2
Core PPOP growth (%)	39.8	58.7	11.6	4.2	13.9
PPOP margin (%)	7.7	9.4	8.9	8.2	8.0
PAT/PPOP (%)	54.8	60.5	34.0	42.8	50.2
LLP-to-Core PPOP (%)	26.6	18.9	54.4	42.7	32.7
Yield on advances (%)	19.5	21.8	21.6	21.2	20.7
Cost of funds (%)	9.3	10.1	9.4	9.0	8.8

Source:	Company,	Emkay Research	

Valuations and key I	Ratios				
Y/E Mar	FY23	FY24	FY25E	FY26E	FY27E
P/E (x)	18.7	10.8	17.2	13.2	9.9
P/B (x)	3.0	2.4	2.0	1.7	1.4
P/ABV (x)	3.1	2.4	2.1	1.8	1.5
P/PPOP (x)	10.4	6.5	5.9	5.6	4.9
Dividend yield (%)	0.0	1.0	1.2	1.3	1.4
DuPont-RoE split (%)					
NII/avg assets	10.7	12.5	12.3	11.9	11.7
Other income	1.1	1.1	0.7	0.8	0.8
Fee income	0.8	0.9	0.5	0.5	0.6
Opex	4.2	4.1	4.2	4.4	4.5
PPOP	7.7	9.4	8.9	8.2	8.0
Core PPOP	7.7	9.4	8.9	8.2	8.0
Provisions	2.0	1.8	4.8	3.5	2.6
Tax expense	1.4	1.9	1.0	1.2	1.4
RoA (%)	4.2	5.7	3.0	3.5	4.0
Leverage ratio (x)	4.2	4.3	4.2	4.0	4.0
RoE (%)	17.8	24.8	12.8	14.2	15.9
Quarterly data					
Rs mn, Y/E Mar	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25
NII	7,722	8,024	9,219	9,525	9,324
NIM(%)	13.1	13.1	13.1	13.0	13.5
PPOP	5,648	6,018	6,827	7,093	6,721
PAT	3,492	3,534	3,970	3,976	1,861
EPS (Rs)	22.40	22.67	25.47	25.51	11.94

Source: Company, Emkay Research

## **RECOMMENDATION HISTORY - DETAILS**

Date	Closing Price (INR)	TP (INR)	Rating	Analyst
04-Aug-24	1,312	1,600	Buy	Anand Dama
19-Jul-24	1,285	1,800	Buy	Anand Dama
08-May-24	1,429	2,000	Buy	Anand Dama
22-Jan-24	1,667	2,000	Buy	Anand Dama
30-Nov-23	1,697	1,960	Buy	Anand Dama
27-Oct-23	1,571	1,960	Buy	Anand Dama
22-Oct-23	1,390	1,960	Buy	Anand Dama
23-Jul-23	1,314	1,800	Buy	Anand Dama
01-Jul-23	1,248	1,650	Buy	Anand Dama

Source: Company, Emkay Research

### **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

### GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014, EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

#### RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

### ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons1 may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests 2 in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

<sup>1</sup> An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

<sup>2</sup> Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

### COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of October 27, 2024
- EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report 2. Disclosure of previous investment recommendation produced:
- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report 3 during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities 4. recommended in this report as of October 27, 2024
- EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the 5. subject company at the end of the month immediately preceding the October 27, 2024
- EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
- EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- EGFSL, its affiliates and/or and Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

### **Emkay Rating Distribution**

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	<15% downside

### **Emkay Global Financial Services Ltd.**

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

#### OTHER DISCLAIMERS AND DISCLOSURES:

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) -:

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.